

Secure Today

Ready for Tomorrow

Echo Wealth Management Team Profile



Meet Justin Edwards, Associate Wealth Manager

For Justin Edwards, financial planning isn't just about managing money—it's about helping people build lives of confidence and security. As an Associate Wealth Manager at Echo Wealth Management (EWM), Justin works closely with clients to create personalized financial strategies that bring clarity to their futures. His thoughtful, hands-on approach ensures clients feel understood and supported as they navigate life's biggest financial decisions.



“Our big-picture approach makes us more than advisors. We're partners in your success.”

— Justin Edwards, Echo Wealth Management



A Personal Journey to Helping Others

Justin's passion for financial planning stems from a deeply personal experience. At just 13, his family endured an unimaginable tragedy that could have upended their financial future. Thanks to the guidance of a trusted financial professional, they were able to rebuild their lives without financial devastation.

“That experience shaped my outlook on financial planning,” Justin shares. “I know firsthand how important it is to have someone by your side to guide you through uncertain times. I want to be that person for my clients.”

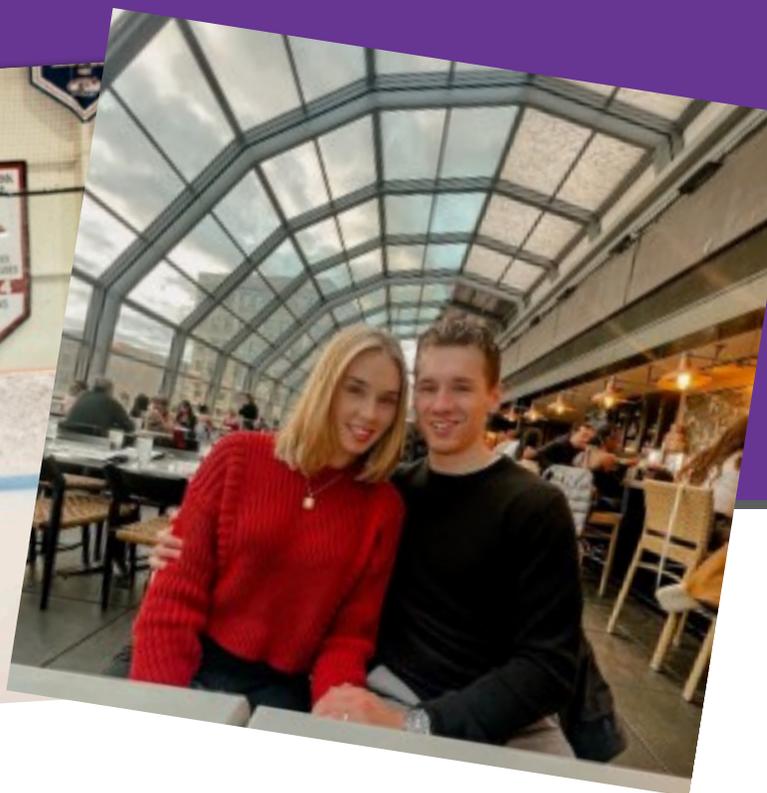
Before joining EWM in 2022, he worked with nonprofits and educators, gaining valuable experience in helping individuals with diverse financial needs. His expertise is backed by FINRA certifications, and he is currently working toward his Certified Financial Planner (CFP®) designation, ensuring that every client receives advice grounded in both expertise and empathy.

A Strategic, Client-Focused Approach

At Echo Wealth Management, Justin plays an integral role in helping clients align their financial decisions with their long-term goals. He utilizes the Echo Dashboard, an innovative tool designed to provide a comprehensive view of a client's financial world, ensuring that every detail is accounted for.

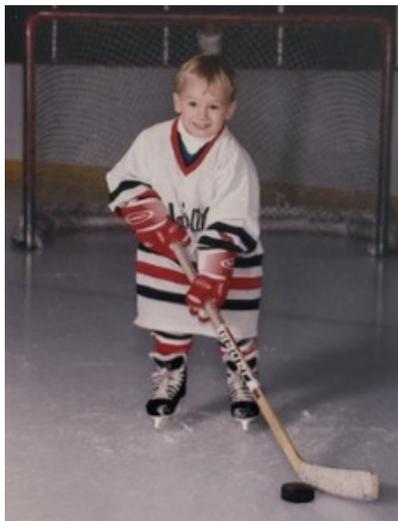
“Every financial plan should be as unique as the person behind it,” Justin says. “It's not just about investment returns, it's about helping clients live the lives they envision for themselves.”

His meticulous attention to detail and proactive mindset make him an invaluable resource for clients looking to build wealth, plan for retirement, or navigate major life transitions. Whether he's refining investment strategies, optimizing tax planning, or helping clients adjust to unexpected changes, Justin brings a sense of calm and clarity to every financial conversation.



Beyond the Numbers

Outside of work, Justin's passions reflect his dedication to precision and discipline. A lifelong hockey player, he credits the sport with teaching him the importance of teamwork, adaptability, and strategic thinking. "Hockey taught me to always think a few steps ahead, whether it's on the ice or in financial planning, having a strong game plan is key," he says.



Justin is also a watch enthusiast, drawn to the craftsmanship and intricate details behind timepieces. "Every watch tells a story, and I love how small details come together to create something timeless," he shares. "That's how I approach financial planning too, it's about carefully piecing together a strategy that stands the test of time."

A Trusted Partner in Your Financial Journey

For Justin, success is measured by the confidence and peace of mind his clients gain through working with him. Whether you're planning for retirement, building a legacy, or adjusting to a new financial reality, he's committed to helping you feel informed, empowered, and prepared for what's ahead.



"My goal is to be a guide for my clients helping them make smart decisions today so they can enjoy a secure, fulfilling future," he says.

At Echo Wealth Management, Justin isn't just an advisor, he's a partner who truly cares about your success.

Echo Wealth Management is hiring. Reach out today to learn more.



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